



The Amazon Interview: 30 Behavioural Interview Questions

Supplementary material for “The 3 Types of Amazon Interview Questions” at stelity.com

Amazon Leadership Principles: Behavioural Interview Questions

For more, visit the full article at [The 3 Types of Amazon Interview Questions](#)

	Question	Which Principle is being explored?	Which experience will you discuss?
1	Tell me about a time you handled a difficult customer		
2	Tell me about a time you weren't able to meet a time commitment.		
3	Tell me about a time where you had to leave a task unfinished.		
4	What is the most difficult situation you have faced.		
5	Give me an example of a time when you were 75% of the way through a project, and had to pivot strategy?		
6	Tell the story of the last time you had to apologise to someone.		
7	If your direct manager was instructing you to do something you disagreed with, how would you handle it?		
8	What's the worst mistake you ever made?		
9	What's the most innovative thing you've done?		
10	Tell me about a time you obsessed over giving a high quality service to a customer?		
11	How do you make decisions when there isn't a clear way to go?		
12	Tell me about one time that you solved a difficult problem which wasn't your responsibility to solve?		
13	Time you took a big risk and it failed. What would you do differently?		
14	Describe a time you proposed a non-intuitive solution to a problem.		
15	Can you give me an example of a calculated risk you took when speed was critical?		
16	Tell me about a time you made a decision that didn't work out.		
17	Have you ever influenced a decision that led to a positive result? How so?		
18	Tell me about a time when you had to work with incomplete data or information.		
19	Demonstrate how you align with the Amazon Leadership philosophy		
20	Tell me about a time when had to handle a variety of projects simultaneously.		
21	Have you ever sacrificed a long term value to complete a short term task?		
22	Can you describe a time you needed the cooperation of a peer that was resistant?		
23	Have you ever debunked a view held by your boss, team or stakeholder?		
24	Describe a time you had to make a judgement call with conflicting data?		
25	What's the most innovative new idea that you have implemented?		
26	Tell me about a time when you did not effectively manage a project.		
27	Tell me about a time you had to earn the customer's trust?		
28	Tell me about a time when you took a calculated risk.		
29	Describe a process that you made better using a simple solution?		
30	Tell me about a time you were not able to meet a time commitment?		

Stop searching.

Start [prepping](#).